	Space	Heat Revenu	ie Delta	
	Residential	Commercial	<u>Total</u>	
BHE's Assumptions	\$404,668	\$174,195	\$578,864	
				Diff. to BHE
Just used retail not 9c	\$679,923	\$174,195	\$854,119	\$275,255
Just used 4% decline (thru 2000)	\$554,231	\$272,300	\$826,531	\$247,667
Method Recom. in Bench Analysis				
Used retail & 4% decline thru 10/1/98	\$964,110	\$298,520	\$1,262,630	\$683,766
Method Adopted				
Used retail & 4% decline thru 2000	\$829,486	\$272,300	\$1,101,785	\$522,921

-				Residenti				
					He			
	Total	Non-Heat	Heat	Assumed	Took at 9c rate	Assumed	Never on 9c rate	
	<u>(kWh)</u>	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	
1993	61,985,646	40,177,000	21,808,646		14,512,649		7,295,997	
1994				4.00%	13,932,143	10.00%	6,566,397	
1995				4.00%	13,374,857	10.00%	5,909,758	
1996				4.00%	12,839,863	9.00%	5,377,879	
1997				4.00%	12,326,269	8.00%	4,947,649	
1998				4.00%	11,833,218	10.00%	4,452,884	
1999				4.00%	11,359,889	9.00%		
2000				4.00%	10,905,493	8.00%	3,727,955	
2000 Revenu	e @ Retail	Rate =		\$0.06000	\$654,330	\$0.08524	\$317,771	\$972,100
Revenues at								\$567,432
[2000 Act. Fore.	65,635,000	39,798,152	25,836,840]					

				Commerci	al			
						He	eat	
	Total	Non-Heat	Heat	Assumed	New	Assumed		
	<u>(kWh)</u>	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>Installations</u>	<u>Decline</u>	<u>(kWh)</u>	
1994	12,389,943	9,608,506	2,781,437				2,781,437	
1995				12.00%		12.00%	2,447,665	
1996				12.00%	1,699,470	12.00%	2,153,945	
1997				12.00%	1,495,534	12.00%	1,895,471	
1998				12.00%	1,316,070	12.00%	1,668,015	
1999				12.00%	1,158,141	12.00%	1,467,853	
2000				12.00%	1,019,164	12.00%	1,291,711	
2000 Revenu	ue @ Retail F	Rate =		\$0.07710	\$78,578	\$0.07385	\$95,393	\$173,970
Revenues at	the Discour	nt Rate = 13,784,012	5,964,349]					(\$225)

	Resident	ial			
		He	at		
Total Non-Heat Heat	Assumed	Took at 9c rate	Assumed	Never on 9c rate	
<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	
1993 61,985,646 40,177,000 21,808,646		14,512,649		7,295,997	
1994	4.00%	13,932,143	10.00%	6,566,397	
1995	4.00%	13,374,857	10.00%	5,909,758	
1996	4.00%	12,839,863	9.00%	5,377,879	
1997	4.00%	12,326,269	8.00%	4,947,649	
1998	4.00%	11,833,218	10.00%	4,452,884	
1999	4.00%	11,359,889	9.00%	4,052,125	
2000	4.00%	10,905,493	8.00%	3,727,955	
2000 Revenue @ Retail Rate =	\$0.08524	\$929,584	\$0.08524	\$317,771	\$1,247,355
Revenues at the Discount Rate = [2000 Act. Fore. 65,635,000 39,798,152 25,836,840]					\$567,432
12200 Act. 1 Gre. 00,000,000 09,790,102 20,000,040 1		Residential R	Revenue De	elta [\$679,923

=				Commerci	aı	He	eat	
	Total	Non-Heat	Heat	Assumed	New	Assumed		
	<u>(kWh)</u>	(kWh)	(kWh)	<u>Decline</u>	<u>Installations</u>	<u>Decline</u>	<u>(kWh)</u>	
1994	12,389,943	9,608,506	2,781,437				2,781,437	
1995				12.00%		12.00%	2,447,665	
1996				12.00%	1,699,470	12.00%	2,153,945	
1997				12.00%	1,495,534	12.00%	1,895,471	
1998				12.00%	1,316,070	12.00%	1,668,015	
1999				12.00%	1,158,141	12.00%	1,467,853	
2000				12.00%	1,019,164	12.00%	1,291,711	
2000 Revenu	e @ Retail F	Rate =		\$0.07710	\$78,578	\$0.07385	\$95,393	\$173,970
Revenues at	the Discour	nt Rate = 13,784,012	5,964,349]					(\$225)

	Resident	ial			
		He	at		
Total Non-Heat Heat	Assumed	Took at 9c rate	Assumed	Never on 9c rate	
<u>(kWh)</u>	<u>Decline</u>	(kWh)	<u>Decline</u>	<u>(kWh)</u>	
1993 61,985,646 40,177,000 21,808,646		14,512,649		7,295,997	
1994	4.00%	13,932,143	4.00%	7,004,157	
1995	4.00%	13,374,857	4.00%	6,723,991	
1996	4.00%	12,839,863	4.00%	6,455,031	
1997	4.00%	12,326,269	4.00%	6,196,830	
1998	4.00%	11,833,218	4.00%	5,948,957	
1999	4.00%	11,359,889	4.00%	5,710,998	
2000	4.00%	10,905,493	4.00%	5,482,559	
2000 Revenue @ Retail Rate =	\$0.06000	\$654,330	\$0.08524	\$467,333	\$1,121,663
Revenues at the Discount Rate =					\$567,432
[2000 Act. Fore. 65,635,000 39,798,152 25,836,840]		Residential R	lavanua Da	-14-a	\$554,231

			Commerci	al			
					He	eat	
Total	Non-Heat	Heat	Assumed	New	Assumed		
<u>(kWh)</u>	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>Installations</u>	<u>Decline</u>	<u>(kWh)</u>	
1994 12,389,94	3 9,608,506	2,781,437				2,781,437	
1995			4.00%		4.00%	2,670,180	
1996			4.00%	1,699,470	4.00%	2,563,372	
1997			4.00%	1,631,491	4.00%	2,460,837	
1998			4.00%	1,566,232	4.00%	2,362,404	
1999			4.00%	1,503,582	4.00%	2,267,908	
2000			4.00%	1,443,439	4.00%	2,177,191	
2000 Revenue @ Reta	il Rate =		\$0.07710	\$111,289	\$0.07385	\$160,786	\$272,075
Revenues at the Disco		5,964,349]					(\$225)
[2555 / 1581 / 575. 15,7 15,55		5,65 .,6 10]		Commercial	Revenue De	lta 🔲	\$272,300

\$826,531

	Resident				
		He	at		
Total Non-Heat Heat	Assumed	Took at 9c rate	Assumed	Never on 9c rate	
<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	
1993 61,985,646 40,177,000 21,808,646		14,512,649		7,295,997	
1994	4.00%	13,932,143	4.00%	7,004,157	
1995	4.00%	13,374,857	4.00%	6,723,991	
1996	4.00%	12,839,863	4.00%	6,455,031	
1997	4.00%	12,326,269	4.00%	6,196,830	
1998	4.00%	11,833,218	4.00%	5,948,957	
1999	4.00%	11,359,889	4.00%	5,710,998	
2000	4.00%	10,905,493	4.00%	5,482,559	
2000 Revenue @ Retail Rate =	\$0.08524	\$929,584	\$0.08524	\$467,333	\$1,396,918
Revenues at the Discount Rate =					\$567,432
[2000 Act. Fore. 65,635,000 39,798,152 25,836,840]		Residential R	evenue De	alta [\$829,486

				Commerci	ial			
						Не	eat	
	Total	Non-Heat	Heat	Assumed	New	Assumed		
	<u>(kWh)</u>	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>Installations</u>	<u>Decline</u>	<u>(kWh)</u>	
1994	12,389,943	9,608,506	2,781,437				2,781,437	
1995				4.00%		4.00%	2,670,180	
1996				4.00%	1,699,470	4.00%	2,563,372	
1997				4.00%	1,631,491	4.00%	2,460,837	
1998				4.00%	1,566,232	4.00%	2,362,404	
1999				4.00%	1,503,582	4.00%	2,267,908	
2000				4.00%	1,443,439	4.00%	2,177,191	
2000 Revenu	ue @ Retail l	Rate =		\$0.07710	\$111,289	\$0.07385	\$160,786	\$272,075
	evenues at the Discount Rate = 000 Act. Fore. 19,748,361 13,784,012 5,964,349]					[(\$225)	
					Commercial	Revenue De	lta [\$272,300

Total <u>kWh)</u>	Non-Heat	Heat		Hea	at		
kWh)		Heat			at		
•		illeat	Assumed	Took at 9c rate	Assumed	Never on 9c rate	
	<u>(kWh)</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	<u>Decline</u>	<u>(kWh)</u>	
985,646	40,177,000	21,808,646		14,512,649		7,295,997	
			4.00%	13,932,143	4.00%	7,004,157	
			4.00%	13,374,857	4.00%	6,723,991	
			4.00%	12,839,863	4.00%	6,455,031	
			4.00%	12,326,269	4.00%	6,196,830	
			3.00%	11,956,480	3.00%	6,010,925	
			0.00%	11,956,480	0.00%	6,010,925	
			0.00%	11,956,480	0.00%	6,010,925	
Retail I	Rate =		\$0.08524	\$1,019,170	\$0.08524	\$512,371	\$1,531,542
							\$567,432
5,635,000	39,798,152	25,836,840]					
		P. Retail Rate = Discount Rate = ,635,000 39,798,152	Discount Rate =	4.00% 4.00% 4.00% 3.00% 0.00% 0.00% 0.00% P. Retail Rate = \$0.08524	4.00% 13,374,857 4.00% 12,839,863 4.00% 12,326,269 3.00% 11,956,480 0.00% 11,956,480 0.00% 11,956,480 P. Retail Rate = \$0.08524 \$1,019,170	4.00% 13,374,857 4.00% 4.00% 12,839,863 4.00% 4.00% 12,326,269 4.00% 3.00% 11,956,480 0.00% 11,956,480 0.00% 11,956,480 0.00% 11,956,480 0.00% 0.00% 11,956,480 0.00% 0.00% 11,956,480 0.00% 0.00% 11,956,480 0.00% 0.00% 11,956,480 0.00% 0.00% 0.00% 11,956,480 0.00%	4.00% 13,374,857 4.00% 6,723,991 4.00% 12,839,863 4.00% 6,455,031 4.00% 12,326,269 4.00% 6,196,830 3.00% 11,956,480 3.00% 6,010,925 0.00% 11,956,480 0.00% 6,010,925 0.00% 11,956,480 0.00% 6,010,925 0.00% 11,956,480 0.00% 6,010,925 0.00% 11,956,480 0.00% 5,010,925 0.00% 11,956,480 0.00% 6,010,925 0.00% 11,956,480 0.00% 6,010,925

			Commerci	al			
		_			He	at	
Total No	on-Heat H	leat	Assumed	New	Assumed		
<u>(kWh)</u> (<u>(kWh) (k\</u>	<u>Wh)</u>	<u>Decline</u>	<u>Installations</u>	<u>Decline</u>	<u>(kWh)</u>	
1994 12,389,943 9,0	608,506 2,78	31,437				2,781,437	
1995			4.00%		4.00%	2,670,180	
1996			4.00%	1,699,470	4.00%	2,563,372	
1997			4.00%	1,631,491	4.00%	2,460,837	
1998			3.00%	1,582,546	3.00%	2,387,012	
1999			0.00%	1,582,546	0.00%	2,387,012	
2000			0.00%	1,582,546	0.00%	2,387,012	
2000 Revenue @ Retail Rate	e =		\$0.07710	\$122,014	\$0.07385	\$176,281	\$298,295
Revenues at the Discount R [2000 Act. Fore. 19,748,361 13		964.349]					(\$225)
	-,, - ,.			Commercial	Revenue De	lta [\$298,520